

From Zero to Top Enroller

How Milestone One Transformed a Public Hospital into a Clinical Trial Powerhouse

THERAPEUTIC AREAS

MS	Hepatology
cUTI	Diabetes
Cardiology	Orthopedics
COPD	Ophtalmology
Obesity	

Key Metrics

Since collaborating with Milestone One, the hospital has **rapidly advanced from its first trial activations to achieving exceptional enrollment and flawless audit outcomes.**



18

Trials offered across multiple therapeutic areas



2

Trials activated since 2024



103

Patients Enrolled vs 50 Projected



2

Audits with zero audit observations

CHALLENGE



A large public municipal hospital sought to launch clinical research but lacked the necessary operational systems, trained staff, and sponsor credibility to secure trials.

MILESTONE ONE SOLUTIONS



Milestone One worked closely with the hospital to address these challenges head-on. Through our collaboration, Milestone One:

- **Built the research team:** Identified and trained physicians, nurses, and pharmacists; assigned clear roles (PI, sub-investigators, coordinators, pharmacy).
- **Delivered training:** Protocol-specific training, AE/SAE reporting, EDC use, vendor manuals, and informed consent skills.
- **Boosted motivation:** Reduced admin burden, recognition programs, smooth logistics, PI conference/publication support, performance-based incentives.
- **Managed administration:** Handled contracts, budgets, SOPs, recruitment systems, monitoring visits, and documentation oversight.



Specialized
Training



Administrative
Support



On-Site
Oversight

